

डॉ. पी.टी.मात्यू, आई टी एस  
मुख्य महाप्रबंधक

**Dr. P.T. MATHEW, ITS**  
Chief General Manager



भारत संचार निगम लिमिटेड  
(भारत सरकार का उद्यम)

**BHARAT SANCHAR NIGAM LIMITED**  
(A Govt. of India Enterprise)

केरल परिमंडल  
KERALA CIRCLE

## MESSAGE

**My dear Colleagues,**

I acknowledge my sincere thanks to each one of you for your dedication, hard work and for the extra hours that you have put in to achieve our goals during 2017-18. Although the physical and revenue achievements are not substantial compared to Corporate Office targets, there were several silver linings. We were able to maintain our position in the mobile segment where we surpassed the One crore subscriber landmark. FTTH and EB segments also witnessed fairly good performance. We were also able to retain the LL and BB customers with an improved quality of service.

Better performance is expected in the next financial year 2018-19 where we can vow to achieve the targets by setting monthly and daily targets for all segments at all levels and ensuring that they are accomplished through routine reviews and taking timely corrective measures.

I request all my colleagues to work with same zeal and enthusiasm to reach new heights during the next financial year.

With Best Wishes

31<sup>st</sup> March, 2018

**(Dr. P. T. Mathew)**  
Chief General Manager

**To**  
**All Officers & Staff of BSNL Kerala Circle**